Automotive Summit 2017

Tuesday 28th November 2017
The Manufacturing Technology Centre, Ansty Park, Coventry CV7 9JU

European Delegation Catalogue
France, Sweden, Spain
Enterprise Europe Network can help your business to innovate, grow and succeed in the European marketplace.

Enterprise Europe Network is the world’s largest business support network, free and simple to use with local contacts and insight across the UK, Europe and wider afield. We can assist with a number of business growth initiatives.

**Key services include:**

- Advisory support
- Business Opportunities and Partner Search
- Local and International Events

**Contact Enterprise Europe Network Midlands on 0121 607 1800 or email us at**

[een@birmingham-chamber.com](mailto:een@birmingham-chamber.com)

**to see how we can help**

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*This booklet is a dedicated publication of delegates from Spain, France, and Sweden from the automotive sector. They are participating in an event hosted by Coventry and Warwickshire Chamber of Commerce, with Enterprise Europe Network hosting the one-to-one matchmaking event*
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COMPANY INFORMATION SUMMARIES

ARIA
The Association for the Automotive Industry in Northern France represents the majority of actors in the automotive industry: Manufacturers, Equipment Manufacturers, Research Institutes, Universities and Schools. ARIA is looking to partner with UK companies who wishing to enhance their presence in the French Automotive Industry Sector.

CATALONIA TRADE & INVESTMENT
Catalonia Trade & Investment is the official Catalan government organisation in charge of attracting foreign investment to Catalonia. Catalonia Trade & Investment is looking to help foreign companies within the automotive sector expanding operations in the South of Europe or with an interest in the Spanish Market.

CCI INTERNATIONAL HAUTS DE FRANCE
CCI International is the regional reference in terms of solution & assistance to help companies in their international development.

DELZENNE SAS
Delzenne is specialized in the design, the development and the mass production of cut, stamped and assembled technical metal products. Delzenne is seeking British, German, Spanish, Slovakian, Hungarian and Polish Tier 1 automotive companies who are looking to buy metal stamped components.

DOURDIN SAS
DOURDIN SAS is a French supplier expert in design, production and delivery of decorative solutions for exterior and interior automotive parts and other transportation applications. DOURDIN SAS is interested in partnering with Tier 1 suppliers, major contractors and manufacturers in the UK, Germany and Morocco.

INEA
INEA are system integrators, dealing with automation, process control, informatics and energy. Interested in partnering with larger companies and technology centres in Europe.

NFI (NORTH FRANCE INVEST)
Nord France Invest is the Investment Promotion Agency of the Hauts -de-France Region provides tailored service to non-French companies. NFI is interested in opportunities with companies wishing to enhance its presence in France and Mainland Europe, through industrial partnerships.

OLOFSTROM TECHTANK (SWEDEN)
Techtank is a technology cluster in southern Sweden which gathers advanced industrial and technology companies. Our vision is to develop Techtank into an internationally recognized “Centre of Excellence” in Stamping with a focus on lightweight construction.

POLE AUTOMOBILE DE FRANCE
Pôle Automobile Hauts-de-France (Northern France Automotive Cluster) represents the first automotive region in France. The cluster oversees the local automotive ecosystem, around topics such as innovation, continuous training and employment, international development of the ecosystem and networking. Pôle Automobile Hauts-de-France seeking to partner with similar clusters and associations within the automotive industry in the UK.

TRANSALLEY TECHNOLOGY PARK
Transalley is a unique technology park which focuses on all kinds of transport systems, providing incubation and acceleration services in a high level environment. Transalley is interested in partnering with similar technology parks and developing contacts with motorsports associations / companies / start-up incubators and accelerators.
ARIA

Organisation Summary
The Association for the Automotive Industry in Northern France represents the majority of actors in the automotive industry: Manufacturers, Equipment Manufacturers, Research Institutes, Universities and Schools. ARIA is looking to partner with UK companies who wishing to enhance their presence in the French Automotive Industry Sector.

Organisation Information
The Association for the Automotive Industry in Northern France represents the majority of actors in the automotive industry: Manufacturers, Equipment Manufacturers, Research Institutes, Universities and Schools. It now includes nearly 170 members.

Ours mission:
- Increase business competitiveness through targeted actions
- Federate actors in the automotive industry
- Represent the Platform of the Automotive and mobility sector in northern France - Promote the image of the sector in the northern France and strengthen its attractiveness

Areas of Activity
- Supporting industrial performance through collective actions.
- Promoting the automotive industry on a national and international scale, by networks, for the benefit of enterprises.
- Supporting innovation, through industrial projects with competitiveness clusters

Target Partner
Any company wishing to enhance its presence in France in the automotive industry sector.

Organisation Summary
Country: France
City: Marcq-en-Barœul
Website: http://www.aria-automobile-nord.com
CCI INTERNATIONAL HAUTS DE FRANCE

Organisation Information

CCI International is the regional reference in terms of solution & assistance to help companies in their international development assistance to export/import strategy, information on market opportunities, turnkey programs to prospect customers/partners all around the world, regional stands on international exhibitions, training programs, legal and regulatory advices CCI International is very active on the British market.

Country: France

Organisation Details

Website:  www.cci-international.net
# CATALONIA TRADE & INVESTMENT

## Organisation Summary
Catalonia Trade & Investment is the official Catalan government organisation in charge of attracting foreign investment to Catalonia.

## Organisation Information
Catalonia Trade & Investment is the Catalan Government agency for foreign investment and business competitiveness. It promotes innovation, internationalisation, trade and funding of Catalan companies. It offers specialised one-stop-shop services to international investors and corporations, attracting foreign direct investment to Barcelona and Catalonia. Headquartered in Barcelona, Catalonia Trade & Investment operates from 39 offices around the world, covering 110 markets.

## Target Partner
Looking to help foreign companies within the automotive sector expanding operations in the South of Europe or with an interest in the Spanish Market. Also willing to support any company from any sector to set up a subsidiary in Catalonia and Barcelona.

## Organisation Details
- **Country:** Spain
- **City:** Barcelona
- **Website:** [http://www.catalonia.com/international//en/](http://www.catalonia.com/international//en/)
DELZENNE SAS

Organisation Summary

Delzenne is specialized in the design, the development and the mass production of cut, stamped and assembled technical metal products. Delzenne is seeking British, German, Spanish, Slovakian, Hungarian and Polish Tier 1 automotive companies who are looking to buy metal stamped components.

Organisation Information

Delzenne serves car-parts manufacturers, as well as appliance, building, and metal furniture industries. Delzenne has expertise allows them to use just-in-time methods to supply complex “norms and safety” products, such as; thermal engine products, heatshields, trim parts, door panel and dashboard components, air-bag components, exhaust pipes

Areas of Activity

Stamping and assembly of steel, stainless steel and aluminium automotive parts and functions We cut out, we stamp and we assemble steel, stainless steel and aluminium in various thicknesses, which can vary between 0.3 mm to 7.0 mm. Our range of products consists in trim and structure parts.

Target Partner

Tier 1 automotive company buying metal stamped components (aluminium, steel, stainless steel…)

Organisation Details

Country: France

City: Douvrin

Website: http://www.delzen.fr/index.php?lang=uk
DOURDIN SAS

**Organisation Summary**

DOURDIN SAS is a French supplier expert in design, production and delivery of decorative solutions for exterior and interior automotive parts and other transportation applications. DOURDIN SAS is interested in partnering with Tier 1 suppliers, major contractors and manufacturers in the UK, Germany and Morocco.

**Organisation Information**

Dourdin supplies high value parts and services for major contractors such as: Renault, Jaguar, Land Rover, Nissan, PSA, FCA, Volvo, and 1st tier suppliers like Faurecia, PO, Ushin, Valeo, Novares / Mecaplast, Antolin… with final parts to other car manufacturers such as FORD, BMW, Mercedes and OPEL.

Dourdin has 850 employees worldwide. 8 sites in Europe: France, Portugal, Romania, Turkey and 2 in China/Taiwan.

**Areas of Activity**

Our core activities: Injection and chrome plating, IML/insert Moulding, metal processing, decorative plastic films, various marking and printing process.

**Target Partner**

Tier 1 suppliers, major contractors and car manufacturers

**Organisation Details**

Country: France

City: Saint-André-lez-Lille

Website: [www.dourdin.fr/](http://www.dourdin.fr/)
**INEA**

**Organisation Summary**

INEA are system integrators, dealing with automation, process control, informatics and energy. INEA also build & design various machines, from standalone systems to complete automatic production lines.

**Organisation Information**

INES is the leading company in the field of industrial automation, automated process control and manufacturing informatics in the region. INEA also has the leading position in the field of industrial energy sector and is one of the largest system integrators in this part of Europe. INEA’s machine building department enables to build custom/special machinery and provide complete turnkey solutions in automatic production lines, warehouses and robot based packaging, and assembling.

**Target Partner**

Medium to large production companies/factories and technology centres, with turnover at least £5 Million, with a need for automated and/or robotic production lines, automated processes, complete solutions and turn-key automated machines.

**Organisation Details**

Country: Slovenia

City: Ljubljana

Website: [http://www.inea.si](http://www.inea.si)
NFI (NORTH FRANCE INVEST)

Organisation Summary
Nord France Invest is the Investment Promotion Agency of the Hauts -de-France Region. We provide tailored service to non-French companies willing to set their footprint in Northern France through : Greenfield, M&A, or Industrial Partnerships

Organisation Information
Our main role is to identify and support – on a confidential and free of charge basis - British companies willing to strengthen their presence on Mainland Europe, through acquisition, industrial partnerships or Greenfield processes

Areas of Activity
Mobility, Food Health, Green Business, ICT, Advanced Materials, Customer Service

Target Partner
Any company wishing to enhance its presence in France through Greenfield, M&A or Industrial Partnership

Organisation Details
Country: France
City: Lille
Website: www.nordfranceinvest.com
OLOFSTROM TECHTANK (SWEDEN)

Organisation Summary

Techtank is a technology cluster in southern Sweden which gathers advanced industrial and technology companies. These companies have customers in various international and industrial markets, particularly the automotive industry which is the base for the majority of companies in the group. Together, we work with partners from regional and local councils, and with research institutes and universities in order to reach new markets, drive technology development as well as to attract and develop the necessary skill sets required. In the field of Stamping the cluster has a collective world-class expertise. Our vision is to develop Techtank into an internationally recognized “Centre of Excellence” in Stamping with a focus on lightweight construction.

Techtank is represented by 52 Global. 52 Global secures new business in new markets at key automotive customers for aspirational suppliers looking to gain cost effective new business opportunities. http://52global.com/

Areas of Activity


Organisation Details

Country: Sweden

Website: https://techtank.se/english/
POLE AUTOMOBILE DE FRANCE

Organisation Summary

Pôle Automobile Hauts-de-France (Northern France Automotive Cluster) represents the first automotive region in France. The cluster oversees the local automotive ecosystem, around topics such as innovation, continuous training and employment, international development of the ecosystem and networking. Pôle Automobile Hauts-de-France seeking to partner with similar clusters and associations within the automotive industry in the UK.

Organisation Information

In numbers the Northern France Automotive Cluster represents: 7 production sites (Renault, PSA, Toyota), 55000 people working in the Automotive Industry, 450 Automotive companies

170 members are part of the cluster, including; OEMs, SMEs, and Research Institutes.

A team of three work for the cluster and is connected with the Regional Automotive Industry Association and linked with other French regions through the National Automotive Platform and close partnerships

Areas of Activity

Developing a Regional common Strategy

Improving Hauts-de-France’s attractiveness

Developing Research and Innovation projects

Bringing together the economic and academic actors

Developing the automotive sector with multiples projects

Target Partner

Clusters, associations linked with automotive industry and companies

Organisation Details

Country: France

City: Hœnheim
TRANSALLEY TECHNOLOGY PARK

**Organisation Summary**

Transalley is a unique initiative in France. This technology park focuses on all kinds of transport systems (soft mobilities, automotive, railway technologies). The technology park provides incubation and acceleration services in a high level environment: the University of Valenciennes, as well as specific testing centres (such as crash test, wind tunnel test rigs) are available on site.

**Organisation Information**

Next to the university specialized in transports, it welcomes on 34 hectares companies, research and innovation activities, and gathers key players acting for the development of automotive and railway industry. Transalley hosts a business incubator, a business development incubator and business centres. For foreign companies dealing to develop their business in France and Europe, Transalley offers personalized advice, access to financial assistance support, high quality premises, and access to technological platforms (prototyping, simulation, testing…) and to scientific talents.

**Target Partner**

Technology Parks, Science Parks, Technical Centres, Testing Facilities, Business Incubators, Business Accelerators

**Organisation Details**

Country: France

City: Valenciennes


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To book your 30 minute meeting, please contact Gabrielle Evans on:

Tel: 0121 607 1797

Email: g.evans@birmingham-chamber.com